ALWAYS ON

CRYSTAL INNOVATIONS AW 2025 The Multifaceted World of Preciosa Interview with Jan Štiller, CEO

A Second Chance to Shine Preciosa Partners

Preciosa Partners with Central Saint Martins

PRECIOSA

PRECIOSA



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Where the Magic Happens / Mastering the Art of Precision-Cut Micro-Sizes





Interview with

JAN ŠTILLER CEO of Preciosa Components

rom summer intern to CEO, Jan Štiller has worn more than his fair share of proverbial hats during his 20-plus year tenure at Preciosa. Notably, this is Jan's second appointment as CEO; he previously held the role at Vinolok, the Group's glass bottle-closure division, before returning to Components in 2016, where he eventually became its sales and marketing director.

Since then, Jan has adeptly steered the company through a global pandemic, supply chain disruptions, a continent-wide energy crisis, inflation, and the shifting consumer preferences that define the luxury fashion industry. Jan attributes his success to his extensive and varied roles within the Preciosa Group, which have equipped him with a thorough and holistic understanding of the glassmaking industry and the company's operations. We sat down with Jan following his appointment to ask him about his plans for the future of Preciosa.

Preciosa: First of all, Jan, congratulations on your recent appointment. Could you please begin by sharing your broader vision for the company under your new leadership?

Jan Štiller: Thank you. My vision is to elevate Preciosa to become the leading producer and global supplier of premium crystal components, period. Achieving this requires a more proactive approach to understanding and meeting the specific demands of various key markets, primarily through innovation. This extends to every aspect of Preciosa's business, from our products and production practices to customer service and marketing collateral.

Preciosa: Can you provide further insight into any innovations Preciosa is presently developing or focusing on?

JŠ: Innovation, particularly in product development, is the cornerstone of our business strategy. We are now prioritizing the development of products that are unique to Preciosa or specifically responsive to market trends and customer preferences. Our research and development team also remains focused on bringing more environmentally conscious colors to market, like cadmium-free Acid Yellow and Red Velvet, showcasing Preciosa's savoir faire and distinguishing our portfolio from competing producers.

Preciosa: How does the company's emphasis on innovation translate to your strategy for fostering growth?

JŠ: Having a great product is just the beginning. We are fine-tuning our application and testing services and rolling out a new "menu" of innovative solutions, that will include semi-finished and tailor-made products. It is crucial that our customers receive not only the highest quality crystal components but also the knowledge and support needed to utilize them effectively. Preciosa's role is evolving beyond that of a traditional supplier.

Preciosa: What do you consider to be Preciosa's greatest strategic advantage?

JŠ: First and foremost, by never outsourcing any customers. That feeling is unbeatable.

aspect of our production process, we maintain full control at every stage and ensure that 100% of our operations remain in the Czech Republic. The "Made in Europe" standard is a value we share with many of our most important customers and will, I believe, become one of Preciosa's key selling points in the future. The market is becoming increasingly saturated with lessthan-reputable producers and suppliers who market their goods as "European quality." However, this is not the same as being genuinely made in Europe. One of our key challenges is educating our partners and their customers about the true meaning of producing goods within the European Union, particularly in terms of environmental impact and corporate social responsibility. The stringent regulations here, especially concerning labor and production practices, stand in stark contrast to those in regions with less rigorous standards. We also plan to address this through comprehensive non-financial reporting.

Preciosa: Aside from your recent appointment, are you especially proud of any professional accomplishments?

JS: Reflecting on my early days at Preciosa in the research and development department, I had the invaluable opportunity to collaborate with remarkable individuals across the company, fine-tuning my expertise in glass technology, machine construction, and furnace design-a foundation laid during my university studies. Together with the metallurgical research and production teams, we developed a groundbreaking technology for melting and processing colored glass, a method still in use in our production today. This experience was pivotal in shaping my career and contributing to the company's innovation legacy, of which I am deeply proud.

Preciosa: What is your favorite part about working for Preciosa?

J5: It's challenging to pinpoint a single answer. For me, communicating with people, being part of a team, and working together towards goals are what I enjoy the most. Over the past 15 years at Preciosa, I've held managerial positions in various fields—in production, research and development, and sales. Among these, I particularly enjoy sales activities as they allow me to leverage the efforts of our entire team to satisfy our customers. That feeling is unbeatable.

ALWAYS ON POINTE

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Step into the studio where the grace of ballet meets the brilliance of Preciosa crystals. Inspired by the precision and elegance of prima ballerinas, "Always on Pointe" unveils our latest crystal innovations, showcasing the transformative power of self-expressive embellishment. Featuring two dancers from the Czech National Ballet, this season's editorial captures the parallel between their unwavering dedication to perfection and the flawless beauty of the crystals they wear.

CRYSTAL INNOVATIONS AW 2025



New Color

DUSTY ROSE

Chaton MAXIMA

Sizes: ss6.5, 8.5, 12, 16, 29

Chaton Rose MAXIMA & VIVA 12®

No Hotfix and Hotfix Sizes: ss5–ss34







DUSTY ROSE

and muted taupe, offering a sophisticated alternative to sweeter, Barbie-like tones. This gentle, dusky hue complements both neutrals and metallics, making it an ideal choice



Dusty Rose merges delicate shades of soft pink

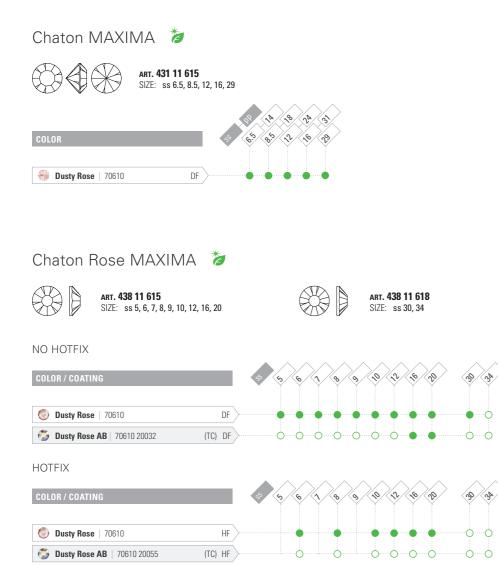
for everyday essentials and heirloom accessories.











Chaton Rose VIVA 12° 🍃

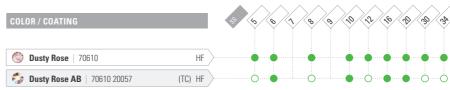


ART. 438 11 612 SIZE: ss 5, 6, 7, 8, 9, 10, 12, 16, 20, 30, 34

NO HOTFIX

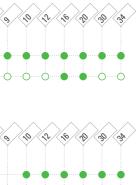
COLOR / COATING	
Dusty Rose 70610	S
Susty Rose AB 70610 20011	(TC) S

HOTFIX



KEY:

- Existing portfolio item
- O Minimum order quantity required
- Innovation
- O Innovation, minimum order quantity required





Chaton MAXIMA

Sizes: ss6.5, 8.5, 12, 16, 29

Chaton Rose MAXIMA & VIVA 12*

No Hotfix and Hotfix Sizes: ss5-ss34

New Color







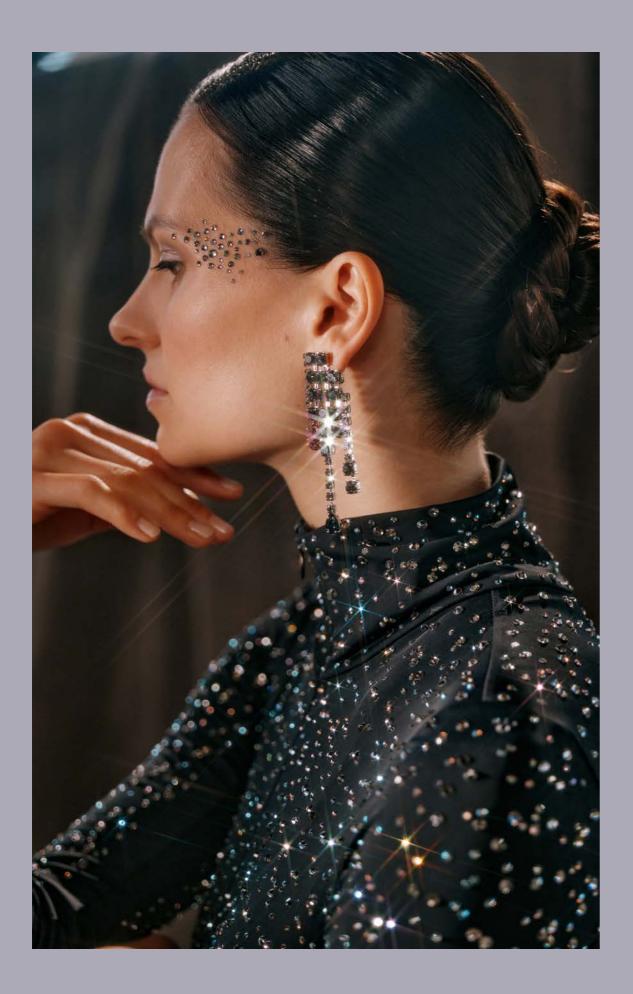
LILAC ASH

A shimmery grey infused with the slightest hint of mystic purple, Lilac Ash is surprisingly versatile and effortlessly chic. Its silky, washed-out tone evokes whispered luxury with every facet, elevating trans-seasonal investment pieces

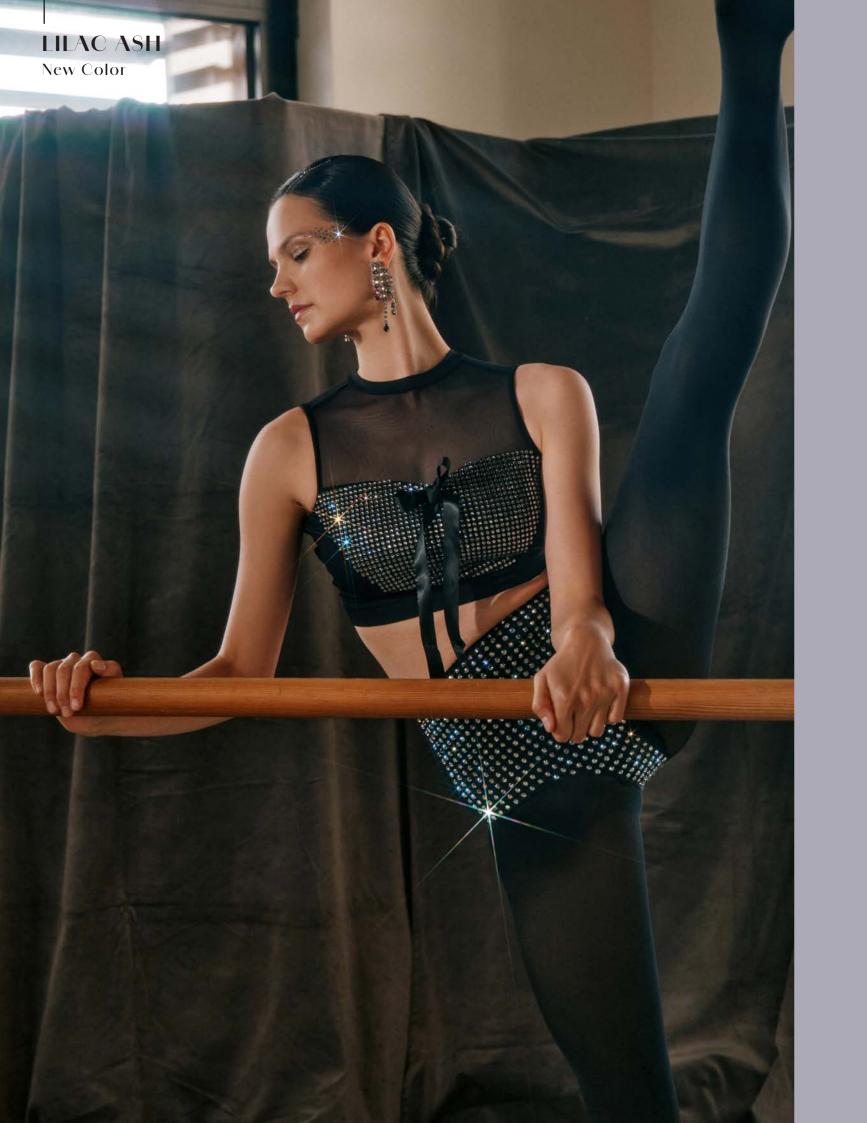


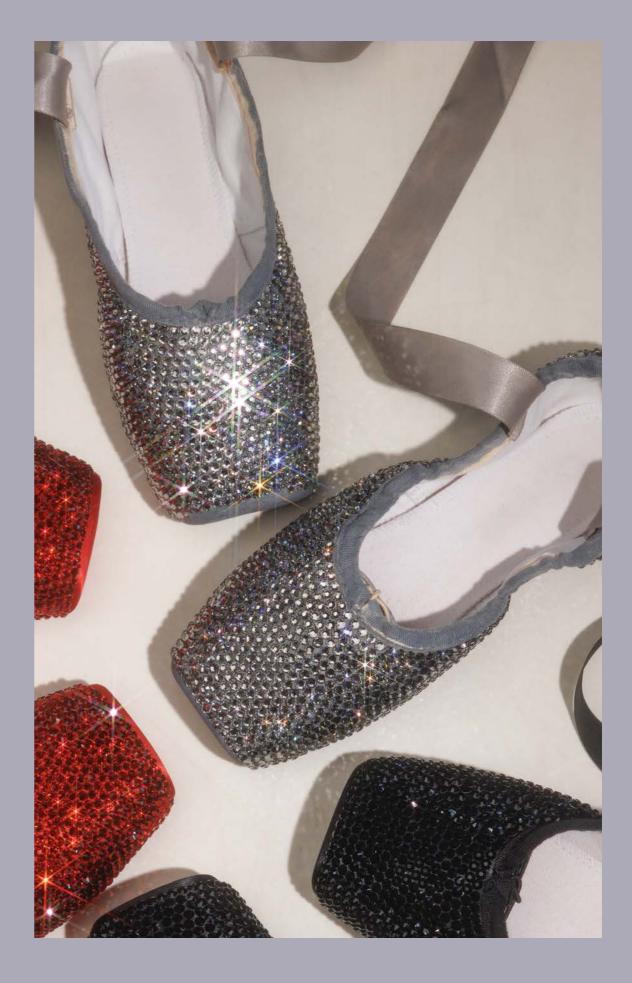
with subtle, sparkling elegance.

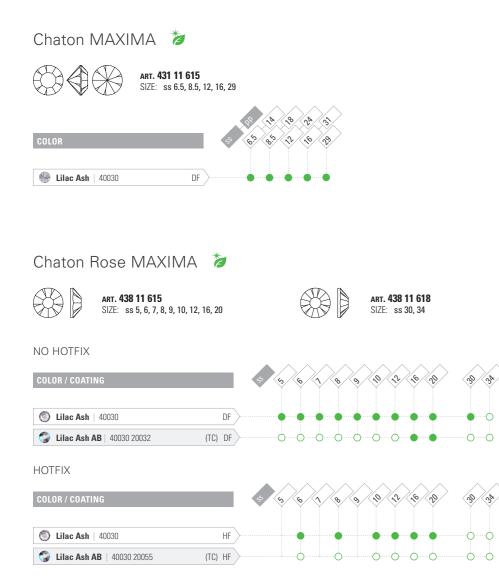












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Chaton Rose VIVA 12° 🍃



ART. 438 11 612 SIZE: ss 5, 6, 7, 8, 9, 10, 12, 16, 20, 30, 34

NO HOTFIX

COLOR / COATING	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
S Lilac Ash 40030	S
🌍 Lilac Ash AB 40030 20011	(TC) s

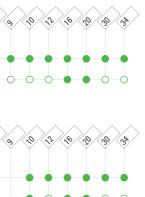
HOTFIX

COLOR / COATIN Silac Ash | 40030 HF 🌍 Lilac Ash AB | 40030 20057 (TC) HF

KEY:

- Existing portfolio item
- O Minimum order quantity required
- Innovation
- O Innovation, minimum order quantity required

32



FLATBACKS

New Shape

No Hotfix and Hotfix Size: 8 × 2.6mm

Crystal | Crystal AB

New Size

Kite MAXIMA FB

No Hotfix and Hotfix Size: 8.6 × 5.6mm

Crystal | Crystal AB

New Size

Navette MAXIMA FB

No Hotfix and Hotfix Size: 6 × 3mm

Crystal | Crystal AB | Jet | Jet Hematite



Wave MAXIMA FB







WAVE

As unique as it is eye-catching, our brand-new Wave flatback adds a splash of sparkle with a literal twist. Its sleek, undulating form and playful geometric precision enhances everything from decorative nail art to haute couture embellishment.



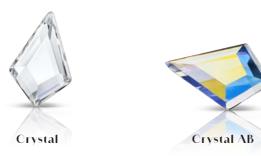


KITE

NEW SIZE 8.6 × 5.6mm

Introduced as a single-size item, our shimmering Kite flatback is now offered in an

additional larger size for more impactful embellishment.



NAVETTE NEW SIZE 6 × 3mm

Our classic Navette flatback is now available in a third, medium size that perfectly

complements its smaller and larger twins.





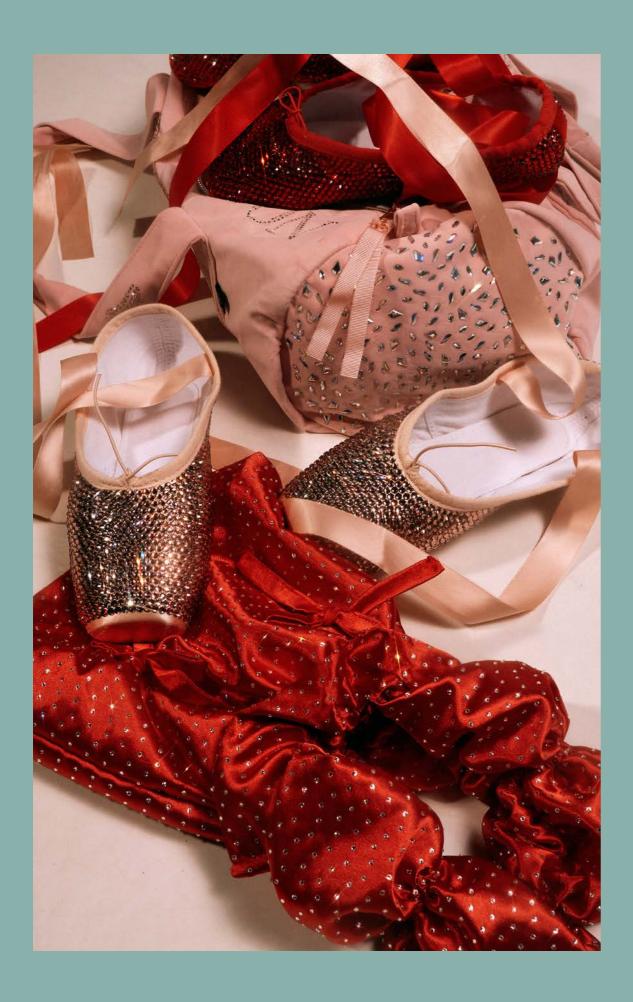


Jet Hematite



FLATBACKS New Shape & New Sizes







New Shape

Wave MAXIMA FB 🏼 🍃
ART. 438 04 301 SIZE: mm 8 × 2.6
NO HOTFIX
COLOR / COATING
Crystal 00030 DF
🎲 Crystal AB 00030 20031 (TC) DF
HOTFIX
COLOR / COATING
Crystal 00030 HF
Crystal AB 00030 20057 (TC) HF

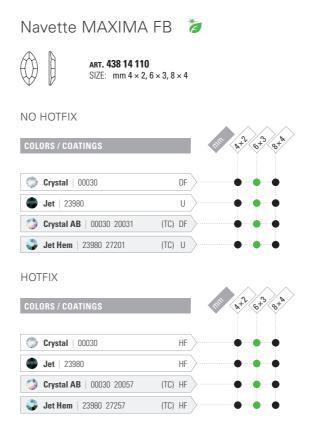
KEY:

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- O Minimum order quantity required
- Innovation
- O Innovation, minimum order quantity required

 Kite MAXIMA FB
 Image: Constraint of the second second

Crystal AB 00030 20031 (TC) DF HOTFIX Image: Color / COATING Image: Color / Coating Image: Color / Coating Crystal 00030 HF Image: Color / Coating Image: Color / Coating Crystal 00030 HF Image: Color / Coating Image: Color / Coating

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Range Extension



Baroque Pear MAXIMA

Sizes: 6 × 4mm, 8 × 6mm, 10 × 7mm, 14 × 10mm

Amethyst | Blue Zircon | Chrysolite Emerald | Fuchsia | Jonquil | Light Amethyst Light Colorado Topaz | Light Sapphire | Light Siam Montana | Peridot | Rose | Vintage Rose

ADDITIONAL COLORS

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Range Extension



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ADDITIONAL COLORS

Range Extension

ADDITIONAL COLORS

Four sizes of our exquisite fancy Baroque Pear

now come in fourteen additional scintillating colors.





Light Amethyst

Amethyst







Light Colorado Topaz

ADDITIONAL COLORS Range Extension

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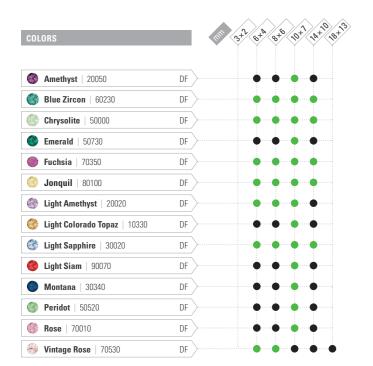
ADDITIONAL COLORS

Range Extension

Baroque Pear MAXIMA 🏼 🍃



ART. 435 16 301 SIZE: mm 3 × 2, 6 × 4, 8 × 6, 10 × 7, 14 × 10, 18 × 13







CRYSTAL INNOVATIONS AW 2025

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preciosacomponents.com/alwaysonpointe





Cullet Curation

Preciosa crystals serve as the worldwide industry benchmark of quality. To uphold this standard of excellence, we submit our crystals to a series of stringent, in-house quality control procedures designed to detect and eliminate any flaws or anomalies. Crystals with even the slightest defect or color variation are immediately removed from the production line and, while the incidence of errors is low, Preciosa faces the challenge of sustainably managing their disposal.

Over the past decade, Preciosa has pioneered an innovative sorting and recycling system to address this issue. This sophisticated process effectively repurposes excluded batches of crystals and tiny glass shards, called cullets, collected during production. With an impressive recognition of more than 3,000 unique shades, our dedicated team carefully sorts and reintroduces the cullets as raw materials into new glass batches before the melting process.

And since each batch is carefully monitored from the beginning, we are able to trace any production issue back to its origin and precisely measure the raw materials used in the batch. down to the grams of coloring agents, alkalis, and clarifying agents. This ensures that when recycled cullets are incorporated into new batches, the composition can be carefully adjusted to maintain the highest quality and consistency standards.

Preciosa's commitment to excellence also extends to the "behavior" of the glass during the process. In the past, any darkcolored cullets were used indiscriminately in the creation of Jet-colored crystals. However, recent advancements have led to the exclusive use of cullets of the same color in each batch, including Jet. This change ensures uniform behavior during the cutting process, minimizing the risk of producing non-compliant items.

Recycled materials now constitute up to 20% of the total volume of every new batch of glass that Preciosa melts. This means that every Preciosa crystal is at least partially made of recycled glass, reflecting our dedication to sustainability and circularity without compromising on quality.

Transparent colors: up to 20%

Cadmium selenide-based colors: up to 15%

> Gold-based colors: up to 15%

> > Opaque colors: up to 5%

> > > **Transparent colors** contain the highest percentage of glass cullets, while highly saturated and opaque colors contain the least.



where the magic happens





MASTERING **THE ART** of Precision-Cut Micro-Sizes

reciosa's ss3 Chaton Rose MAXIMA is no small matter. Technically, it is small, but the development behind this feat of geometrical precision was an enormous undertaking. With its minuscule diameter of only 1.35-1.50 mm, stone size (ss) 3 is Preciosa's smallest hotfix crystal. Yet despite its tiny size, this stone boasts 12 facets-a feature that sets it apart from most competing products, which typically come with only 8 facets, if this size is offered at all.

"By mastering the art of micro-sizes, Preciosa continues to set the benchmark in the crystal industry, providing products that meet the highest standards of excellence and consistency that define our brand."

adjustments to Preciosa's production methods. This included the development of new cutting and polishing tools, new raw materials, and a completely new approach to applying glue on the hotfix version.

"Given the stone's minute size, precision was paramount to ensuring that each crystal maintained excellent optical properties," explains quality director Marek Kinazs. "This level of detail comes to consistency, is why customers

The size variation tolerance and automatic sorting system that utilizes advanced cameras to carefully monitor hotfix layer, detecting any discrepancies missing glue. "The meticulous development

said Jan Stiller, CEO.

TREND FORECAST AW 2025

GIRL-ITUDE

With 2023 hailed as the "year of the girl," designers are poised to continue drawing inspiration from girlhood, responding to consumers' growing desire for "glimmers." The spotlight will be on the intriguing paradox between the ultra-feminine delicacy and the robust, rebellious spirit inherent in girlhood.

Expect a skillful merge of romantic elements like bows, ruffles, lace, and crystals with grittier, unexpected details to create a look that is intentionally unpolished and provocative.





TREND FORECAST AW 2025









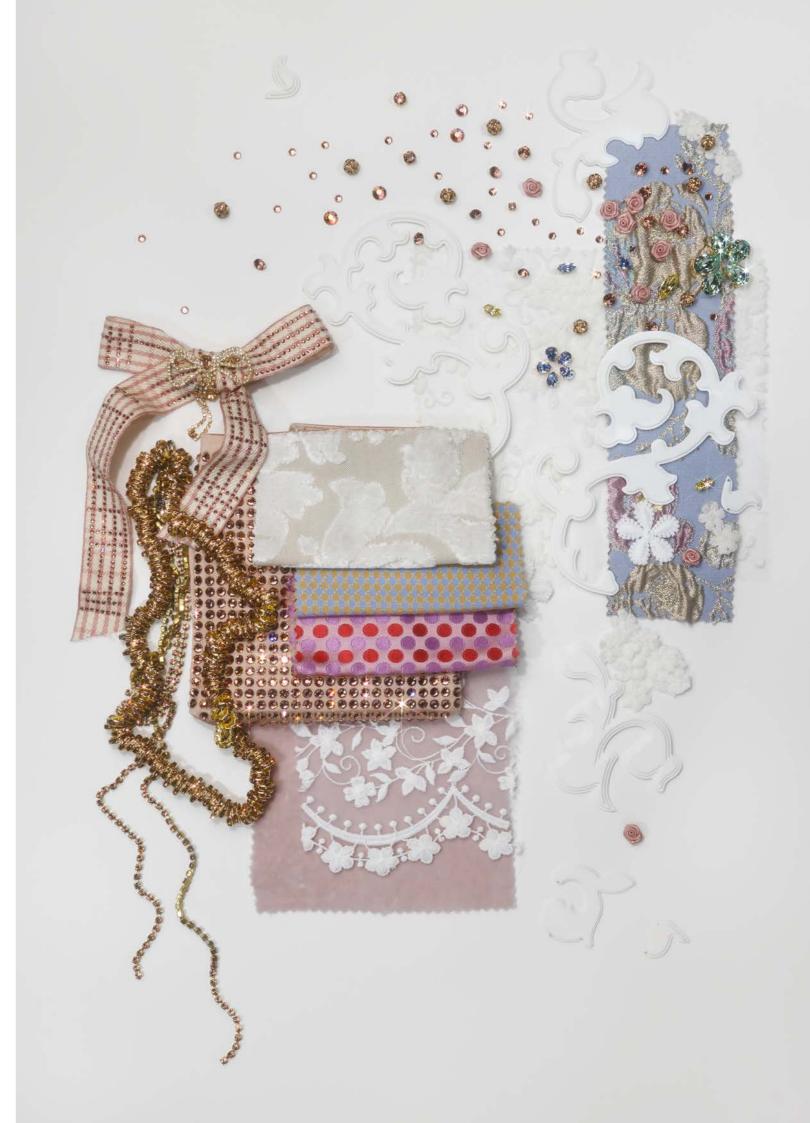




 Navette MAXIMA FB Crystal
 Chaton Rose MAXIMA Dusty Rose
 Chaton Rose MAXIMA Dusty Rose AB

 Baroque Pear MAXIMA Chrysolite
 Chaton MAXIMA Smoked Sapphire
 Chaton MAXIMA in Jewelry Cup Dusty Rose

 Rondelle Bead Indian Pink
 Baroque Pear MAXIMA Vintage Rose
 Baroque Pear MAXIMA Light Colorado Topaz



Unique, skin-baring silhouettes that exude a quirky, rather than overtly sultry, charm will drive a soft sensuality, enhanced with delicate pastels, à la Dusty Rose, that shine alongside soft neutrals and contrasting black.

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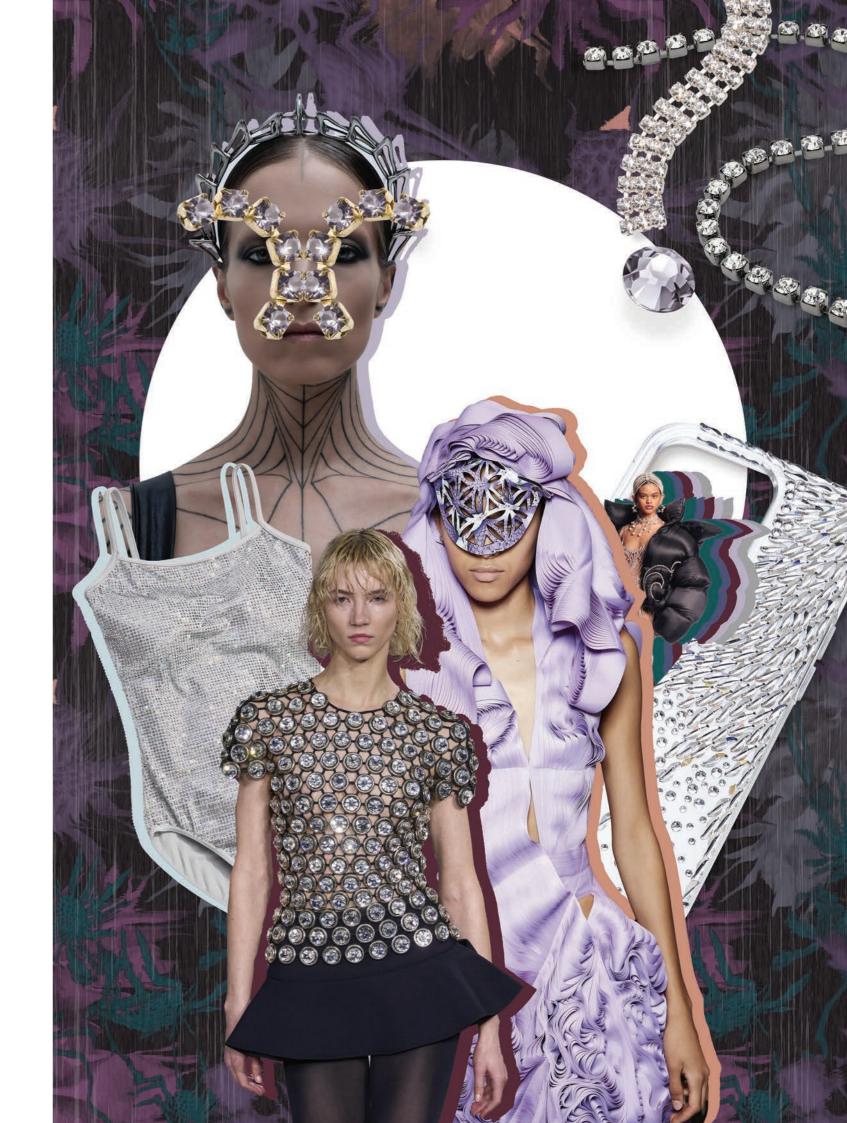
This year's fashion will celebrate the nuanced strength and resistance that come with being a girl, blending softness with an edge.

TREND FORECAST AW 2025

UTILITY GLAM

Sci-fi nostalgia and the retrofuturism movement bring forth elegant futuristic forms and architectural shapes, blending our collective past's imagination with today's design innovation. This aesthetic is characterized by sleek lines and visionary structures that pay homage to an era when the future was imagined with optimism and creativity.



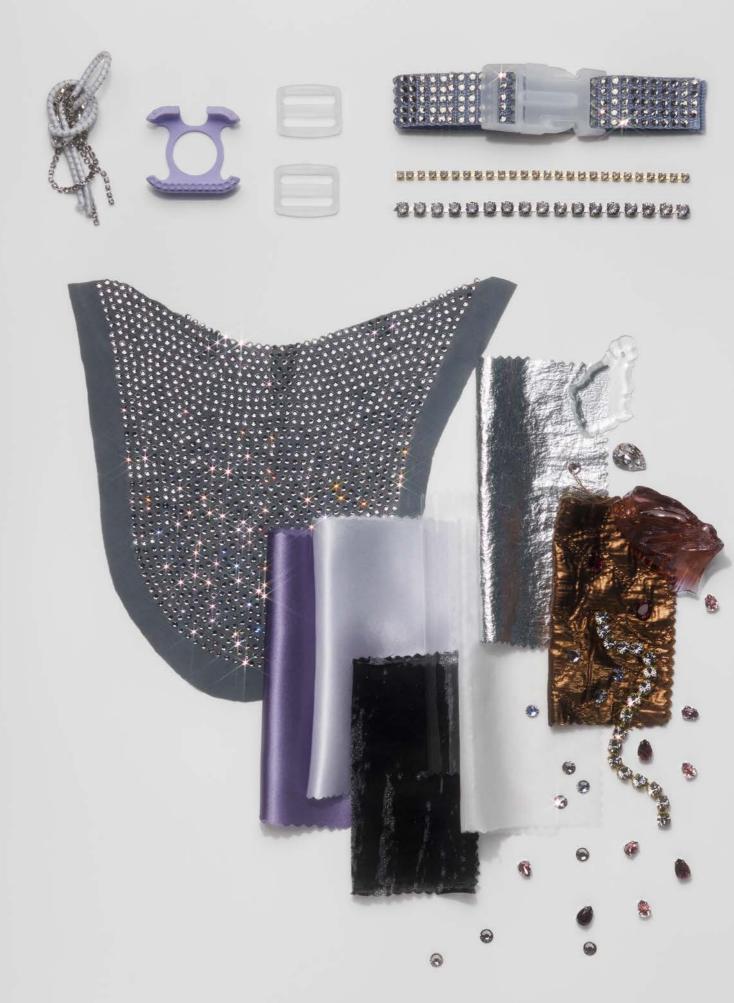


TREND FORECAST AW 2025





Baroque Pear MAXIMA Light Sapphire | Chaton Rose MAXIMA Lilac Ash | Baroque Pear MAXIMA Amethyst Chaton Rose MAXIMA Lilac Ash AB | Chaton MAXIMA in Sew-On Cup Lilac Ash | Baroque Pear MAXIMA Light Amethyst Cupchain with Chatons MAXIMA Lilac Ash | Navette MAXIMA FB Jet Hematite | Chaton Rose MAXIMA Jet Odyssey



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TREND FORECAST

West States

AW 2025



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Marking The Law

This trend's color palette reflects the dichotomy of contemporary consumption trends, blending dark neutrals with minimalist, tech-inspired pastels, like Lilac Ash.

Conference -

TREND FORECAST AW 2025

CIRCUS ACT

This direction introduces a maximalist, exuberant world designed to cater to consumers seeking an escape from reality. Joyful and fantastical motifs, infused with chaotic and rebellious undertones, offer a vibrant antidote to the monotony of everyday life. Think bold contrasts and oversized, chunky embellishments that catch the eye and spark the imagination.







Wave MAXIMA FB Crystal AB | Kite MAXIMA FB Crystal AB | Baroque Pear MAXIMA Fuchsia Baroque Pear MAXIMA Blue Zircon | Baroque Pear MAXIMA Emerald | Wave MAXIMA FB Crystal Baroque Pear MAXIMA Light Siam | Navette MAXIMA FB Jet | Metal Banding with Chaton Roses MAXIMA Crystal AB







Vibrant color mash-ups set an optimistic tone, while the timeless combination of black and white remains essential for grounding these eclectic looks. Key prints include harlequin checkerboards, stripes, and whimsical, wonky typography.

> Emprace the "more is more" mantra with crystal appliqués, creating a sense of exaggeration and nventiveness while celebrating the joys of excess.





Preciosa partners with University of the Arts London's Central Saint Martins college to extend the lifecycle of thousands of deadstock crystals. n May, more than 170 Central Saint Martins BA Fashion students presented their graduate collections, ceremoniously concluding weeks of sleepless nights and frantic finishing touches. For some, this involved hotfixing, gluing, sewing, and in one remarkable case, growing deadstock Preciosa crystals onto their garments.

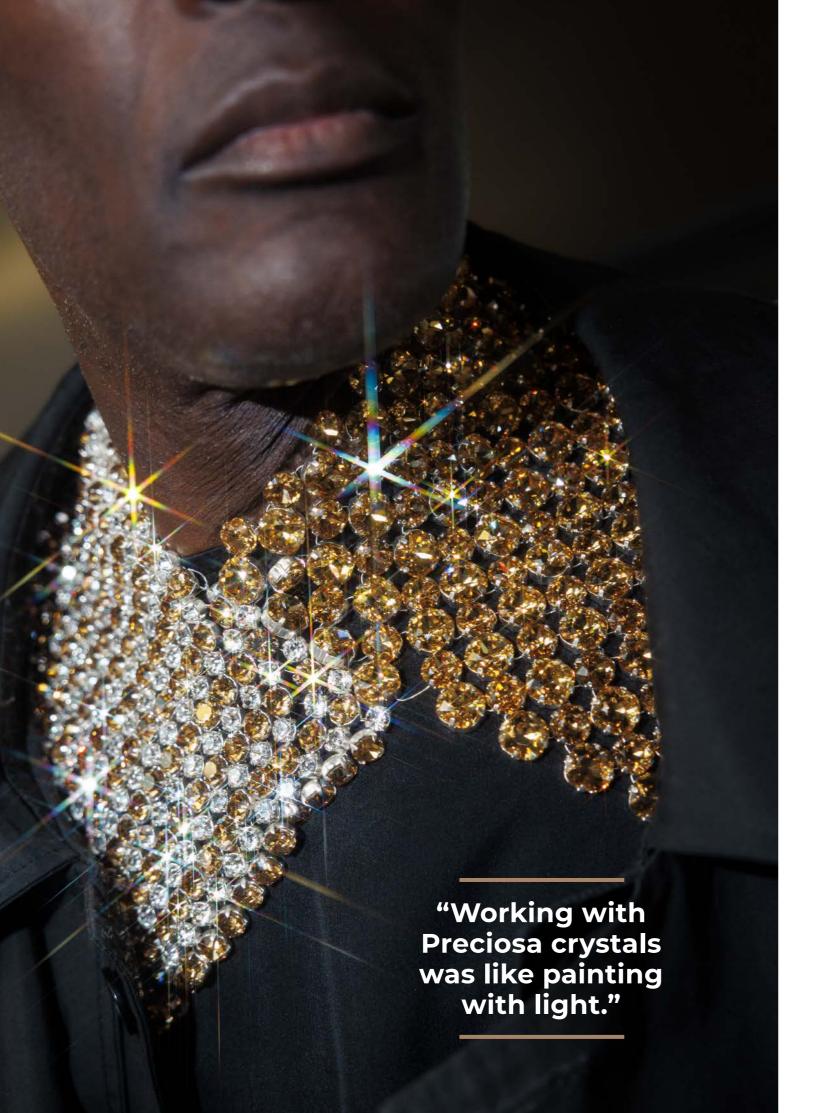
Winner of the evening's prestigious 2024 L'Oréal Professionnel Award, BA knitwear

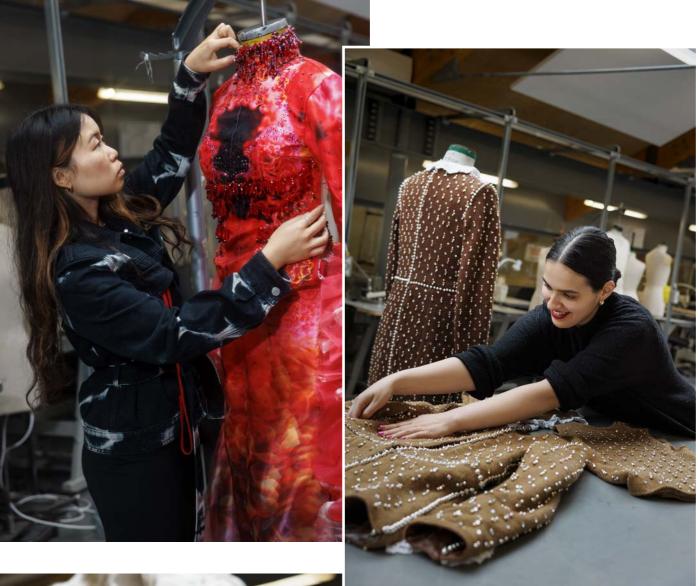




student Patrick Garvey showcased his innovative technique for fusing Preciosa Rondelle Beads to his garments, transforming their appearance in the process."I essentially used the crystal beads I crocheted into the knitwear as seeds," he explained. "Their high silicon content enabled a chemical process I employed to cause the beads to morph and expand into organic structures resembling rock crystal. The variety of colors is exceptional."

Other students embraced more traditional methods, creatively incorporating deadstock crystals into their garments, ranging from all-over maximalist coverage to intricate bejeweled accents. "Working with Preciosa crystals was like painting with light," >







remarked Huguette Tchiapi, a BA fashion menswear student who utilized large fancy stones for brooches and an eye-catching collar that underscored her monochromatic, draped tailoring.

"It's exciting to see the next generation of fashion designers taking such an experimental approach with our portfolio," said Preciosa sales manager and UAL alum, Jerguš Križák. "Our deadstock 'RE/nventory' initiative is designed to uplift and inspire emerging designers, providing access to materials that would typically be out of reach at this stage in their careers."

PRECIOSA CRYSTAL SHEET

Now available in a LARGER SIZE

Our versatile Crystal Sheet now comes in size 45 × 30cm in all colors for extended crystal coverage.



Preciosa Components Trading and Representative Offices

A global leader in luxury goods manufactured from crystal, the Preciosa Group stands upon centuries of glassmaking tradition and innovation. From the world's smallest faceted flatback stone to our cutting-edge, bespoke lighting installations, Preciosa looks to our own unique heritage to draw inspiration for the future of responsibly crafted Bohemian crystal. Together, the Group operates regional offices across Europe, North America and Asia and melts 40 tons of glass every day.



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